

# Housing Finance

## Business Plan Report

### Customer

Objective Name	Owner(s)
Single Family Program-Loans to Low/Moderate Income Families - Housing Finance	Patricia Braynon Adela Garcia Amelia Gowdy

Initiatives Linked To Objective	Owner(s)	GrandParent Objectives
		Allocate County Gov't resources to increase and diversify jobs & incomes while eliminating socio-economic disparities in underserved areas
		Parent Objectives
		(ED1.3) Increased number of low to moderate income homeowners (priority outcome)

Measures	Owner(s)
Loans to Low/Moderate Income Families	Patricia Braynon Adela Garcia Amelia Gowdy
Number of new loans to low and moderate income persons closed per year	

Performance Graph

Loans to Low/Moderate Income Families

Fiscal Year	Actual	Goal	Trend
FY04	175	100	175
FY05	65	100	100
FY06	-	85	25
FY07	-	85	25

Goal

Actual

Trend

↑

↑ good direction

updated: 4/13/2006

Initiatives Linked To Measure

Owner(s)

Child Measures Linked To Measure

	ACTUAL	GOAL	DATE
Community Outreach	n/a	n/a	
Homebuyer Club Attendance	n/a	n/a	
Homebuyer Club Certification	n/a	n/a	
Homebuyer Clubs	n/a	n/a	
<div>▲</div> <div>Number of inquiries</div>	313	125	Apr 2006



**Objective Name**

Multifamily Program-Increase availability of affordable and special needs housing - Housing Finance

**Owner(s)**

Patricia Braynon Adela Garcia Amelia Gowdy

**Initiatives Linked To Objective**

**Owner(s)**

**GrandParent Objectives**

Provide adequate, quality, and affordable housing equitably throughout Miami-Dade County

**Parent Objectives**

(HH5.1) Increased availability of affordable and special needs housing (priority outcome)

**Measures**

Affordable Housing Needs

**Owner(s)**

Patricia Braynon Adela Garcia Amelia Gowdy

Number of multifamily rental units funded in Miami-Dade County that meet HFA criteria for quality and affordability

**Performance Graph**

**Initiatives Linked To Measure**

**Owner(s)**



**Child Measures Linked To Measure**

**ACTUAL**

**GOAL**

**DATE**



<b>Objective Name</b>	<b>Owner(s)</b>
Anti-Predatory Lending Program	Patricia Braynon Adela Garcia Amelia Gowdy

<b>Initiatives Linked To Objective</b>	<b>Owner(s)</b>	<b>GrandParent Objectives</b>
		Provide adequate, quality, and affordable housing equitably throughout Miami-Dade County
		<b>Parent Objectives</b>
		(HH5.2) Greater portion of elderly residents able to stay in their homes and maintenance of existing housing units in Miami-Dade County

<b>Measures</b>	<b>Owner(s)</b>
Number of Calls	Patricia Braynon
Track number of calls received from residents through 311 or other referral agencies.	

<b>Performance Graph</b>	<b>Initiatives Linked To Measure</b>	<b>Owner(s)</b>
<div> <div>Number of Calls</div> <div> </div> <div> <div> <div>↑ good direction</div> <div>updated: 4/20/2006</div> </div> </div> </div>		
	<b>Child Measures Linked To Measure</b>	
	<b>ACTUAL</b>	<b>GOAL</b>
	<b>DATE</b>	

Number of educational workshops provided to residents.	Patricia Braynon Adela Garcia Amelia Gowdy
To provide information about predatory lending practices in the community and how to avoid becoming a victim or how to rescue your home from a predatory loan.	

<b>Performance Graph</b>	<b>Initiatives Linked To Measure</b>	<b>Owner(s)</b>
<div> <div>Number of educational workshops provid...</div> <div> </div> <div> <div> <div>↑ good direction</div> <div>updated: 2/24/2006</div> </div> </div> </div>		
	<b>Child Measures Linked To Measure</b>	
	<b>ACTUAL</b>	<b>GOAL</b>
	<b>DATE</b>	

Number of intake clients	Patricia Braynon
Intake is provided to callers referred by various agencies/word of mouth/advertisements. Based on result of intake, client is referred to appropriate agencies	

<b>Performance Graph</b>	<b>Initiatives Linked To Measure</b>	<b>Owner(s)</b>
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Number of intake clients



↑ good direction

updated: 4/20/2006

Resolutions

Patricia Braynon

The number of clients that were assisted in resolving their a predatory loan/mortgage foreclosure issue.

Performance Graph

Initiatives Linked To Measure

Owner(s)

Resolutions



↑ good direction

updated: 3/21/2006

Child Measures Linked To Measure

ACTUAL GOAL DATE



## Financial

### Objective Name

### Meet Budget Targets (Housing Finance Authority)

Owner(s)

Patricia Braynon Adela Garcia Amelia Gowdy

### Initiatives Linked To Objective

Owner(s)

## GrandParent Objectives

(ES8.2) Planned necessary resources to meet current and future operating and capital needs (priority outcome)

## Parent Objectives

(ES8.2.1) Meet Budget Targets

## Measures

Revenue: Total (Housing Finance Authority)

Total revenue in \$1,000s (from FAMIS)

Owner(s)

Adela Garcia Patricia Braynon Amelia Gowdy

### Performance Graph



↑ good direction

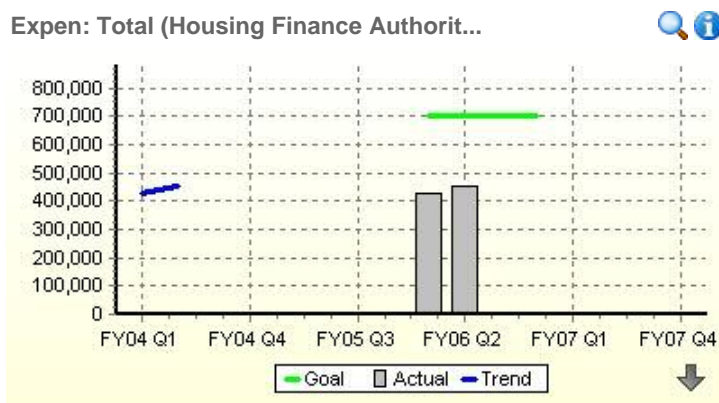
updated: 5/16/2006

Expen: Total (Housing Finance Authority)

Total expenditures in \$1,000s (from roll-up of Personnel, Other Operating, and Capital)

Adela Garcia Patricia Braynon Amelia Gowdy

### Performance Graph



↓ good direction

updated: 4/21/2006

### Initiatives Linked To Measure

Owner(s)




### Child Measures Linked To Measure

ACTUAL	GOAL	DATE
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### Initiatives Linked To Measure

Owner(s)

### Child Measures Linked To Measure

	ACTUAL	GOAL	DATE
 Expen: Personnel (Housing Finance Authority)	\$227,649	\$271,500	FY06 Q2
 Expen: Other Operating (Housing Finance Authority)	\$225,869	\$429,750	FY06 Q2
 Expen: Capital (Housing Finance Authority)	\$0	\$4,000	FY06 Q2



Internal

Learning and Growth

Objective Name	Owner(s)
Provide training to staff on a regular basis in order to maintain current with issues affecting the housing industry.	Adela Garcia    Housing Finance Authority

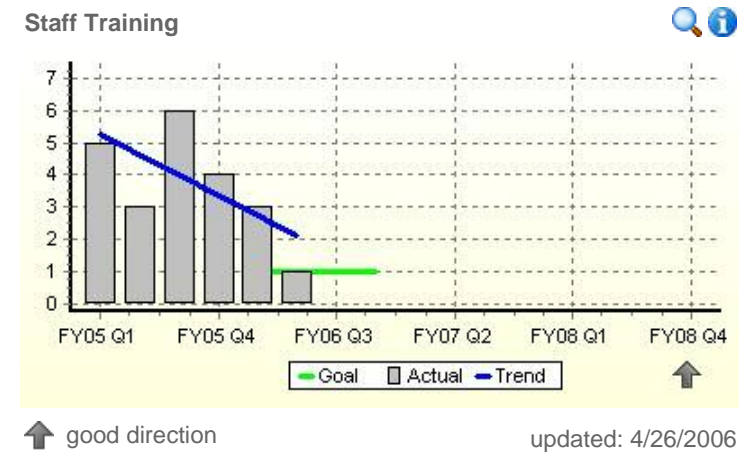
Initiatives Linked To Objective	Owner(s)	GrandParent Objectives
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Parent Objectives

Measures	Owner(s)
Staff Training	Adela Garcia    Amelia Gowdy

To provide training to staff on a regular basis in order to maintain current with issues affecting the housing industry. This is the number of sessions that HFA employees have attended during the quarter.

Performance Graph	Initiatives Linked To Measure	Owner(s)
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Child Measures Linked To Measure
ACTUAL    GOAL    DATE



Objective Name	Owner(s)
Board Member Training	Adela Garcia

Initiatives Linked To Objective	Owner(s)	GrandParent Objectives
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Parent Objectives

Measures	Owner(s)
Board Member Training	Patricia Braynon  Adela Garcia  Amelia Gowdy
Provide training on industry trends and standards to current board members to facilitate their function within the department. State and National housing organizations hold semiannual conferences to provide updated information and networking opportunities.	

Performance Graph	Initiatives Linked To Measure	Owner(s)			
<div>Board Member Training</div> <div>             ↑ good direction             updated: 4/26/2006 </div>	<div>Child Measures Linked To Measure</div> <table> <thead> <tr> <th>ACTUAL</th> <th>GOAL</th> <th>DATE</th> </tr> </thead> </table>	ACTUAL	GOAL	DATE	
ACTUAL	GOAL	DATE			



